



Agenda

10:00 a.m. - 11:00 a.m.

Making the Transition to EVs: Accessing Resources for Electric Vehicles and Charging Infrastructure*

Transportation sector electrification is a critical component of achieving the Commonwealth's net-zero emissions target for 2050; public fleet vehicles can play a role not only in reducing emissions, but in setting an example for the private sector. To facilitate the transition to electric vehicles (EVs), public entities must have a strategy for deploying fleet charging and navigating vehicle procurement. Fortunately, resources and outside funding sources currently exist to assist in this process. Along with gaining a better understanding of the offerings available on Statewide Contracts, this workshop will provide attendees with important context and considerations that may help ensure success before procurement takes place; in particular, understanding the funding programs available and how they work. Covering both electric vehicles and associated charging infrastructure, this session will dive into incentive program requirements and the elements that are important to understand from a purchasing perspective.

Northeastern State Procurement Outlook*

The Chief Procurement Officials from the states of Connecticut, Massachusetts, New York, and the District of Columbia will discuss challenges they face, the changing role of suppliers, technology needs in the modern procurement office, and climate change.

Better Sleep — Better You

Sleep is crucial to your survival and longevity. To be resilient during these difficult times, it is important to cultivate better sleep to become a better you. Sleep is the foundation for successful self-care, stress management, and mental health. The Better Sleep — Better You program aims to educate and empower participants with research-proven information about sleep, the benefits of sleep, the importance of cultivating sleep hygiene, and a unique form of yoga called yoga nidra (otherwise known as sleep yoga).

* Attendance at this workshop will earn one Continuing Education Credit for the MCPPO Program offered by the Office of the Inspector General.

**Attendance at this workshop will earn 0.5 Continuing Education Credits for the MCPPO Program offered by the Office of the Inspector General.



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10:30 a.m. - 11:00 a.m.

Exhibitor Presentation: What is Organizational Change Management (OCM) and Why Does It Matter?

Organizational change management is crucial for navigating and implementing successful transformations within companies. It helps minimize resistance, increase employee engagement, and ensure a smooth transition from the current state to the desired future state. By focusing on communication, stakeholder engagement, and addressing employee concerns, effective change management facilitates the adoption of change. Join us to learn more about using OCM in your organization.

11:15 a.m. - 11:45 a.m.

Exhibitor Presentation: Evaluating Your Security Vision

This session will explore the importance of physical security and the various measures that may be taken to ensure compliance with Alyssa's Law and Ray Baum's Law.

11:30 a.m. - 12:30 p.m.

Massachusetts Climate Change Initiatives*

MA Climate Chief Melissa Hoffer; Elizabeth Mahony, Commissioner of the Department of Energy Resources; and Galen Nelson, Chief Program Officer of the Massachusetts Clean Energy Center will speak about the critical climate issues facing Massachusetts and how procurement will advance climate change initiatives, help facilitate changes to regulations, and promote the adoption and procurements of new technologies and services.

CPO at the Crossroads*

Andrew Bartolini, Founder and Chief Research Officer at Ardent Partners, will present the major findings from Ardent's 18th annual CPO Rising 2023: State of Procurement report. Andrew's presentation will examine the general competencies and capabilities of procurement organizations today and highlight the management strategies and tactics that leading CPOs use to get the most from their teams. Attendees will gain a comprehensive, industry-wide view into what is happening in the world of procurement as Andrew shares the experience, performance, perspective, and intentions of 341 CPOs and other procurement executives. The presentation will include benchmark statistics, analysis, and recommendations that procurement teams can use to better understand the state of procurement today, gain insight into best practices, benchmark their performance against the Best-in-Class, and ultimately improve their operations and performance.



Agenda

11:30 a.m. - 12:30 p.m.

Solutions for Your Rejuvenation and Vitality

This workshop, led by Peggy Cappy, author, PBS host, and founder of Yoga for the Rest of Us, focuses on relieving aches and pains, improving your posture, and addressing stress and anxiety. Peggy's approach to health and vitality includes: warm-ups that stimulate the lymph system, your body's "house cleaner;" breathing exercises to relax you within minutes; stretches and modified yoga postures to release tight muscles for greater comfort and ease; meditations to focus your mind and foster a happy heart; and the principles of muscle imbalances, including how to remedy "slump-sitting" and "text-neck."

Power Hour Connections – Meet and Greet Opportunity

How will you make the most of your Power Hour? This is your chance to connect with OSD Contract Managers, the Local Government Enablement Team, and OSD Help Desk Staff to share ideas and ask questions about topics that impact your organization.

12:00 p.m. - 12:30 p.m.

Exhibitor Presentation: Transforming Your Bus Fleet to Clean Energy Technology**

Learn how Massachusetts school districts have transformed their bus fleets and how your school district could be next.

1:30 p.m. - 2:30 p.m.

Achieving Climate Goals: What's next for Executive Departments and Municipalities

Massachusetts long has been a national leader in combating climate change. This effort continues with the aggressive emission reduction targets to achieve a 50% decrease in 2004-level emissions by 2030, and a net zero goal by 2050. Massachusetts public entities will play a key role in helping us to reach these net zero emissions goals rapidly and effectively. This interactive session is designed to help cities and towns, state government agencies, and campuses understand the complexities of technologies, finances, and processes to truly lead by example. After brief presentations from the Commonwealth's Leading by Example and Green Communities programs, be prepared to ask questions and engage in discussion with experts and your peers about the steps you may take right now to meet your short-term goals and help the state achieve its long-term emissions reduction targets.



Agenda

1:30 p.m. - 2:30 p.m.

American Red Cross: Train for the Moments that Matter Learn more about Sudden Cardiac Arrest (SCA), the importance of bystander CPR, and using an Automated External Defibrillator (AED).

What Does it Mean to be a Sourcing Team Member? Benefits to the Buyer Organization*

Strategic Sourcing Team (SST) members serve as subject matter experts who play a critical role in moving procurements through the various stages of development, from market research and drafting the Request for Response (RFR) to bid evaluation, contract award, and, ultimately, vendor management. This workshop will discuss the critical role of SST members in the procurement process; SST member dos and don'ts; what active participation looks like; providing meaningful feedback; and SST Charters and adhering to confidentiality agreements.

Power Hour Connections – Meet and Greet Opportunity

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Executive Department CPO Gathering*

Calling all CPOs! Join your fellow Executive Department CPOs and Deputy Assistant Secretary Lori Karas for an hour of networking and knowledge sharing. This Workshop is available only to Executive Department Chief Procurement Officials. Registering for this Workshop without prior approval may result in OSD switching registration to a different Workshop for this timeslot.